

# Small Office Net Zero Renovation

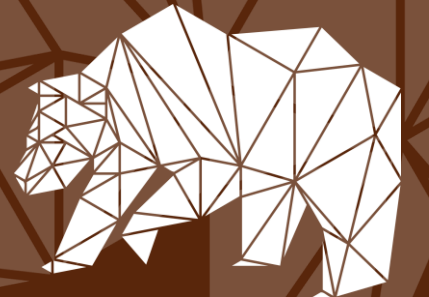
Building Type & Use: Office Building

Location: Sunnyvale, CA

Occupancy/Client: Commercial office tenants

Highlights: Retrofit, thermal mass & night flush, daylighting, passive thermal comfort

*This case study is part of a series illustrating how building energy modeling is applied on real projects — showing the tools, decisions, and outcomes that define high-performance design in practice. CalBEM, a collaborative initiative sponsored by Southern California Edison, brings together California's building energy modeling (BEM) community to advance solutions for high-performance buildings.*



# Small Office Net Zero Renovation





# Project Overview

This project converted a standard 1970s-era concrete tilt-up building in Sunnyvale, California, into a high-performance, profitable asset.

## Building Overview

Building Type: Office  
Location: Sunnyvale, CA  
Floor Area: 31,759 sf  
Occupancy Date: May 2014

## Energy Goal:

Net zero cost retrofit,  
simple low-tech Solutions  
for thermal mass with night  
flush, effective daylighting.

## Financial Goal:

The total return on  
investment for the ZNE  
design as a whole must be  
greater than that of a code-  
minimum building design

# Existing Building Conditions



- 30,000 SF square one-story office warehouse circa 1970
- Uninsulated concrete walls, wood roof and single-pane windows
- DARK, DINGY, DERELICT and UNRENTABLE!



# Financial Framework: Proving the Profitability of ZNE

- **Reduced Costs:** Lower operating and maintenance costs were achieved through simpler, smaller, and more efficient building systems.
- **Accelerated Lease-Up:** The building's appeal as a high-quality, sustainable, and healthy workspace was proven in the market. It leased **15 months faster** than the market average
- **Enhanced Revenue:** The project commanded higher rental income and a lower tenant churn rate, boosting long-term cash flow and property value.

| Metric                                             | Code-Minimum (BAU) | Sustainable ZNE Building |
|----------------------------------------------------|--------------------|--------------------------|
| Total Project Cost                                 | \$3,553,294        | \$5,136,015              |
| Annual Rent (Net of Operating Expenses)            | \$847,194          | \$1,086,848              |
| Value of Rent Differential (at 7.5% cap rate)      | -                  | \$3,195,387              |
| Net Additional Value (if sold in 18 mos.)          | -                  | \$2,337,166              |
| Years to Amortize Additional Cost (with cash flow) | -                  | 5.89 Years               |

# Financial Framework: Proving the Profitability of ZNE



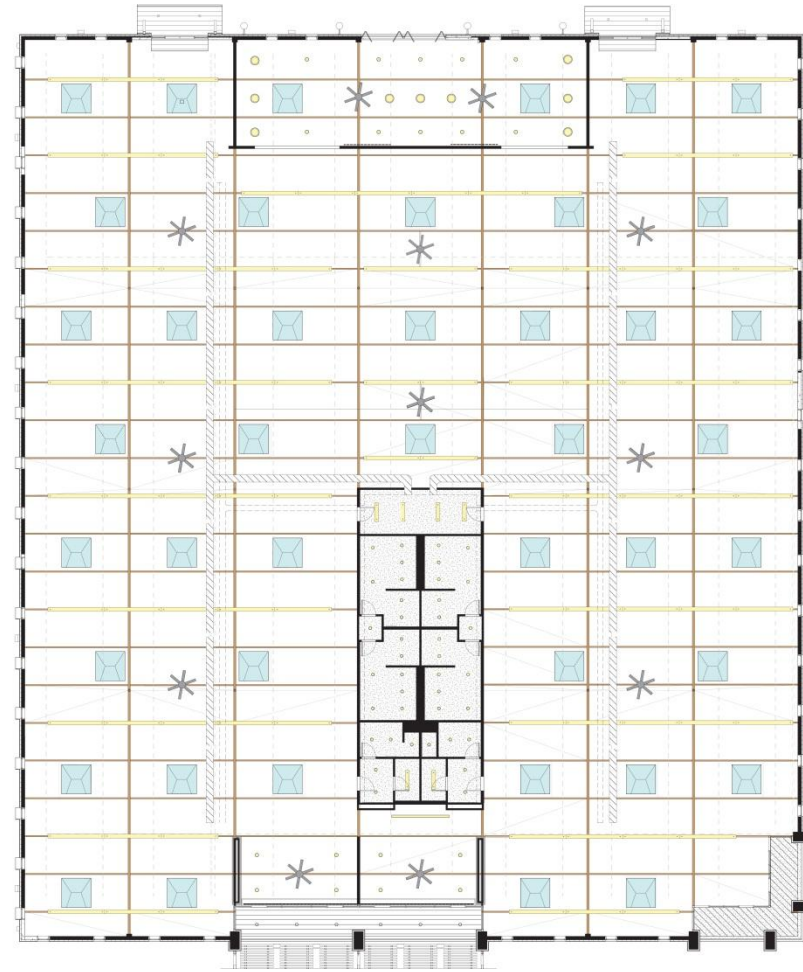
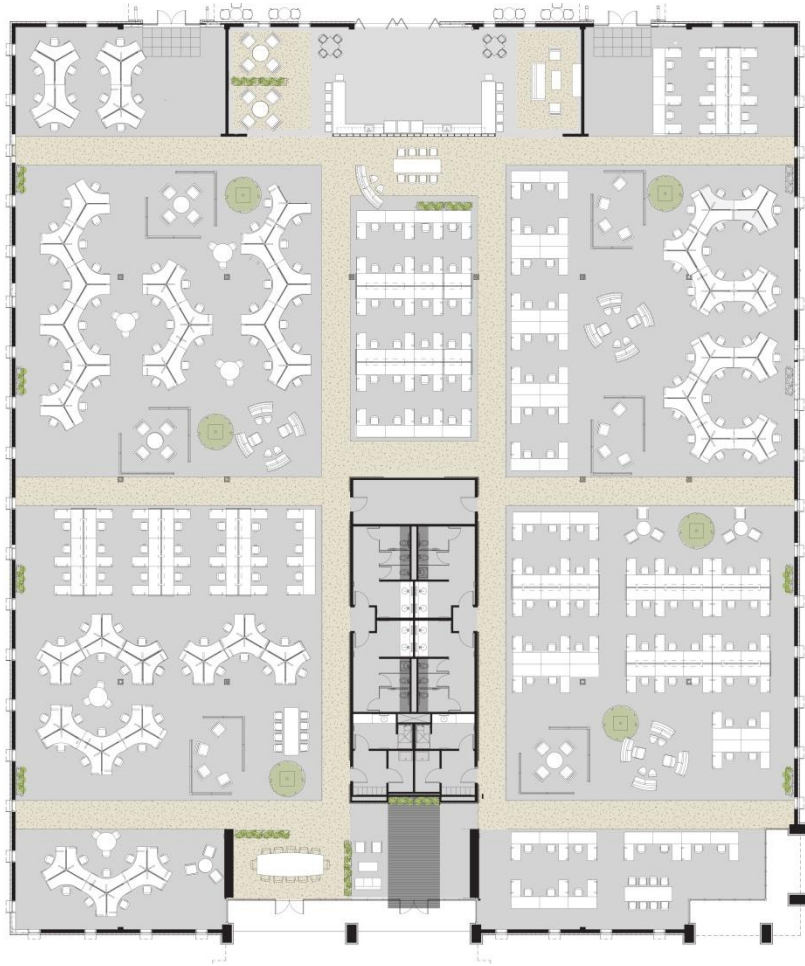
For a "build to sell" investment strategy, the ZNE building generated over **\$2.3 million** in additional value within 18 months, far outweighing the initial cost premium.

For a long-term "hold" strategy, the superior cash flow from higher rents and lower expenses was projected to amortize the additional investment in **under six years**

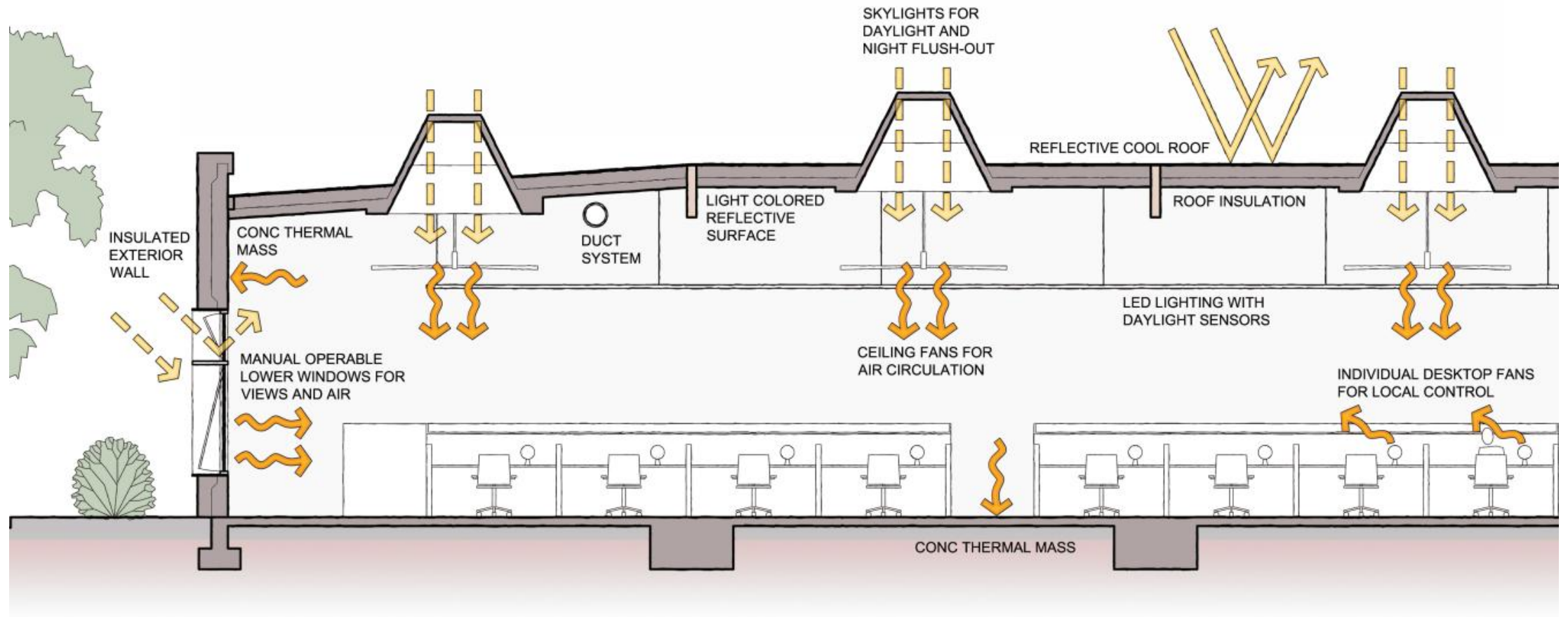
# The Vision



# Floor and Roof Plans



# Net Zero Concept





# Engineering Strategies – Building Envelope

The project's success stemmed from a holistic, passive-first design that prioritized the building's structure and local climate to reduce energy demand over active technologies.

## Leveraging Thermal Mass

The old concrete walls were externally insulated with **5-5/8" polystyrene** and finished with **EIFS**, exposing the concrete's mass to the interior to absorb daytime heat and release it when pre-cooled by **cool night air**.

## Electrochromic Glass

**Electronically tintable glass** was used for its superior solar control, market appeal, and ability to preserve outdoor views, enhancing tenant satisfaction and rental value. The north facade features high-performance, lightly tinted **low-e double glazing**, optimized for areas with minimal solar gain.



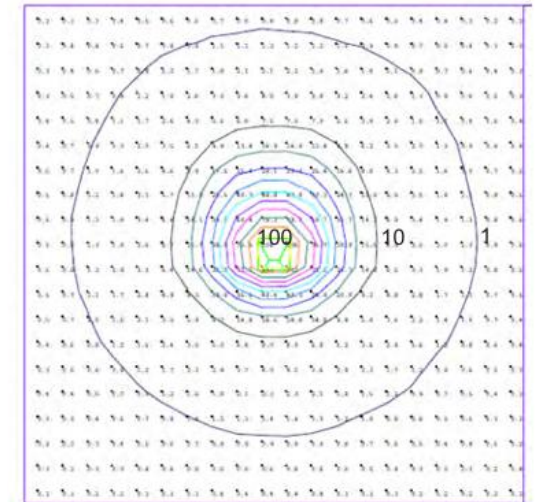
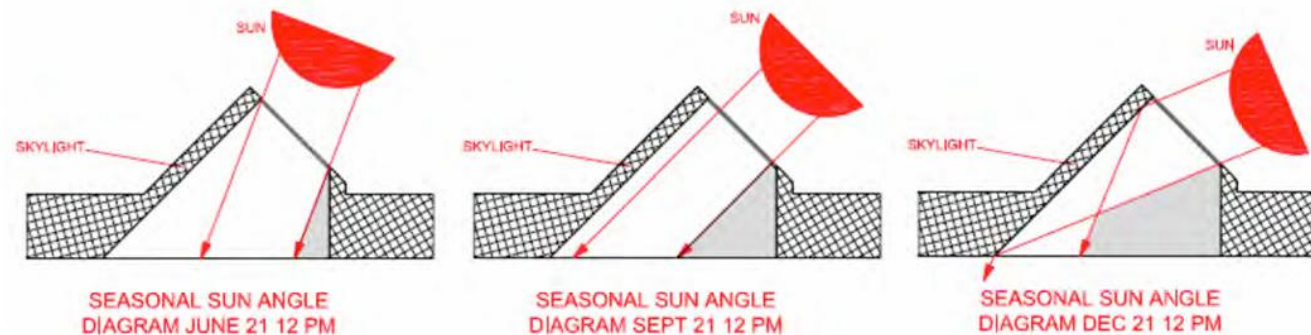


# Daylighting

A unique daylighting system of custom **south-facing skylights** used smaller glazed apertures to capture more intense sunlight per unit area. The light was diffused to prevent glare and evenly illuminate the interior, with glazing **angled perpendicular** to the solar altitude at the equinox for year-round daylight optimization.



3 sq ft South Facing Skylight





# HVAC & Ventilation: A Mixed-Mode System

The project implemented a sophisticated mixed-mode system that prioritizes passive strategies for ventilation and cooling.

**Automated windows and skylights** enable “night flushing,” allowing cool night air to circulate and pre-cool the exposed concrete thermal mass.

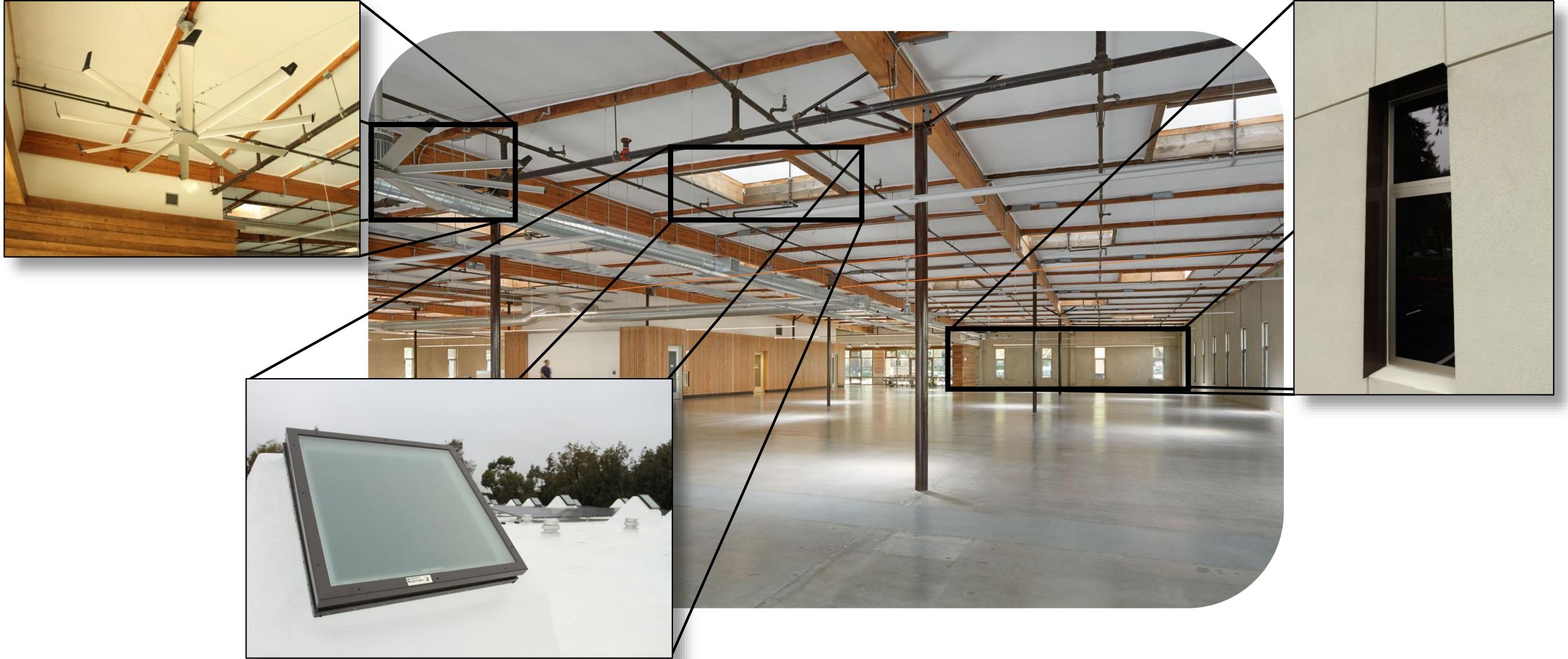
A **backup HVAC system** with two 11-ton air-source heat pumps supports large events and operates efficiently at partial loads during normal use. The system sequence minimizes mechanical energy use, starting with passive ventilation, then activating ceiling fans as temperatures rise, and only engaging air-conditioning when necessary.

A **centralized control system** coordinates and automates these operations to ensure seamless performance and energy efficiency.

# Passive Thermal Comfort



# Passive Daytime Cooling



# Passive Nighttime Cooling



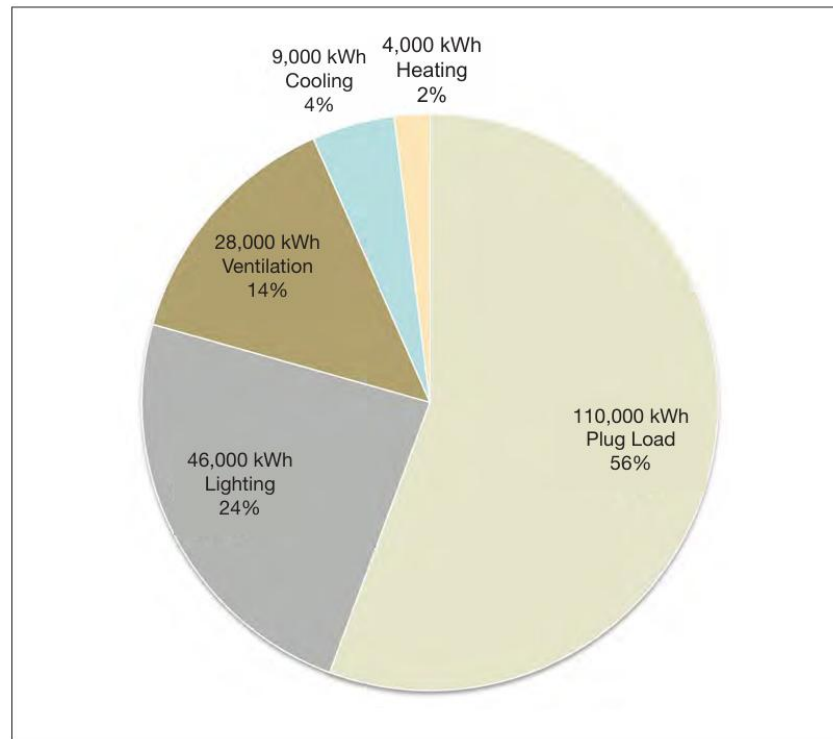


# Performance Analysis

The building's actual energy use was approximately **35% less** than predicted by the energy model.

## Modeled Energy Use (Annual)

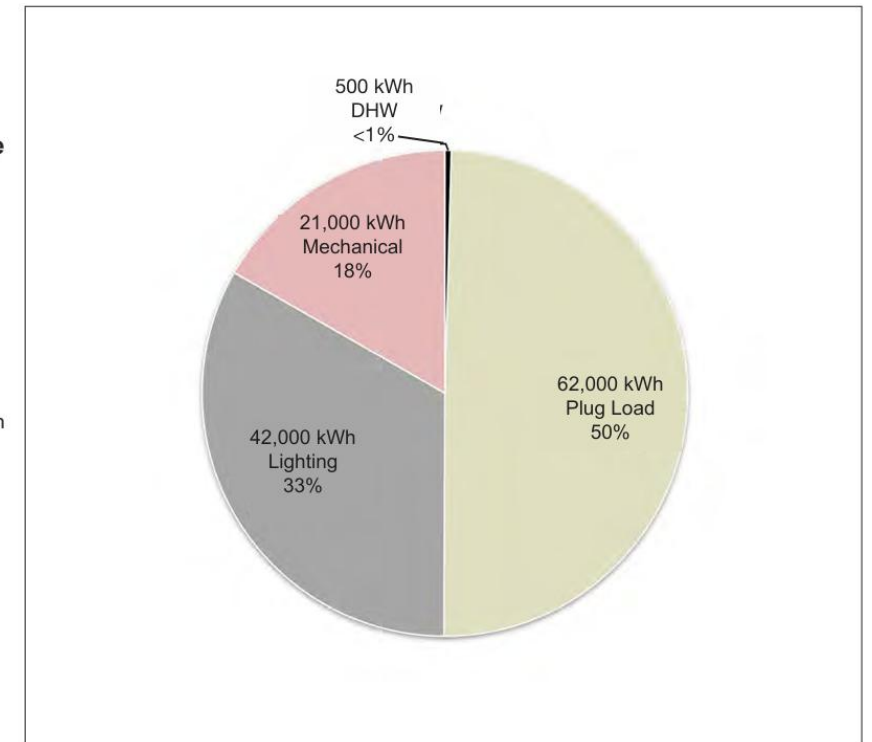
197,000 kWh/year  
Modeled EUI = 21.2



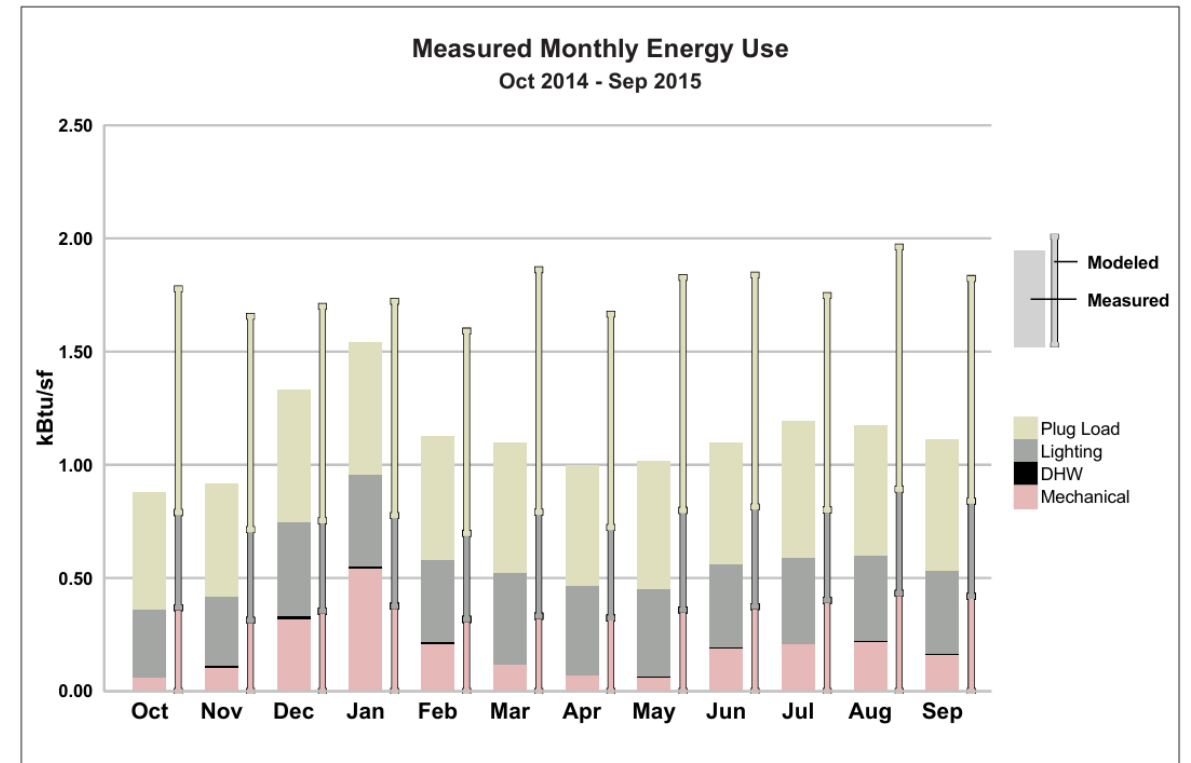
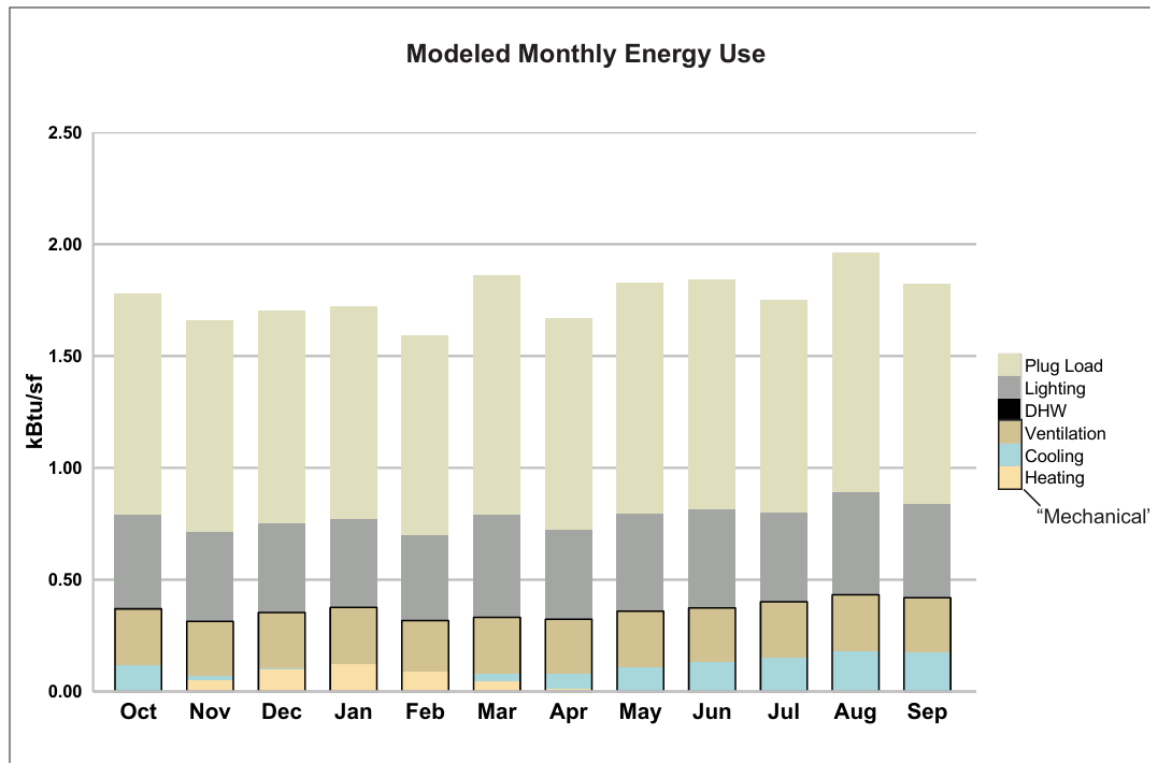
## Measured Energy Use Oct 2014 - Sep 2015

125,500 kWh/year  
Measured EUI = 13.5

"Mechanical" =  
Heating, Cooling & Ventilation



# Performance Analysis





# Performance – Gap Analysis

**Weather:** the performance period coincided with a drought year in California, resulting in a sunnier winter than the typical weather files used for modeling would assume.

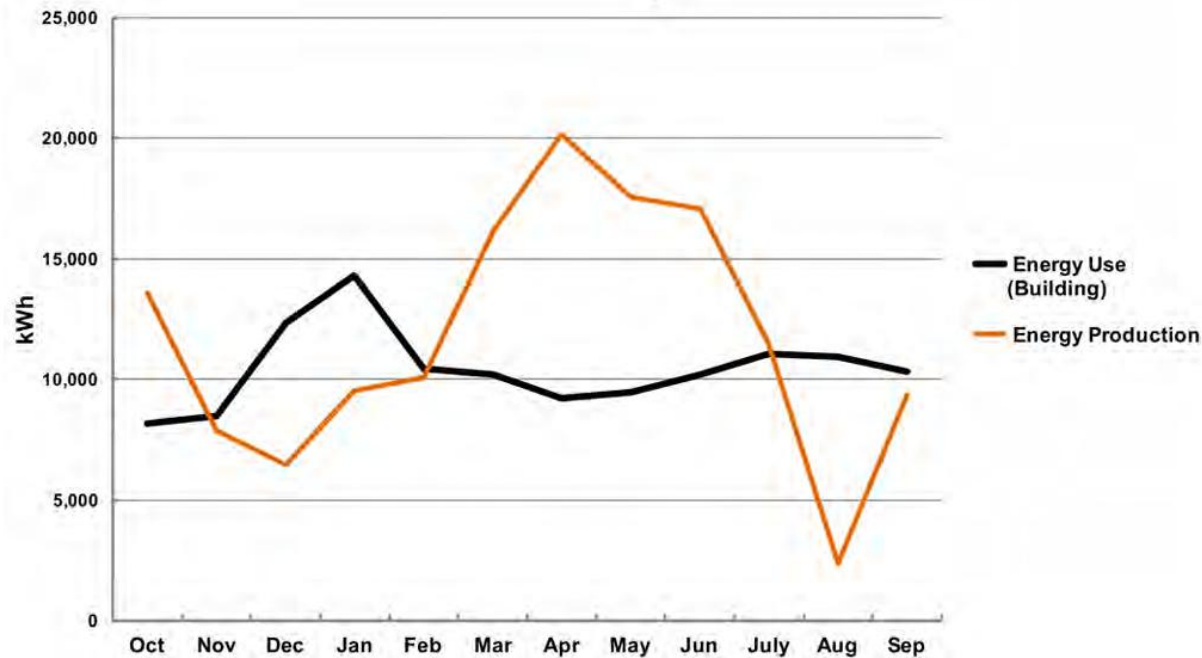
**Occupant Behavior:** The tenant proved to be an active and engaged partner in the building's operation, effectively utilizing its energy-efficient features.

**Modeling Inaccuracy:** Temperature sensors in the concrete slab revealed that the energy model underestimated heat absorption and overestimated heat release, indicating the passive cooling strategy outperformed expectations. This highlights the need to refine modeling assumptions for buildings with substantial active thermal mass, potentially through sensitivity analyses of heat transfer rates.

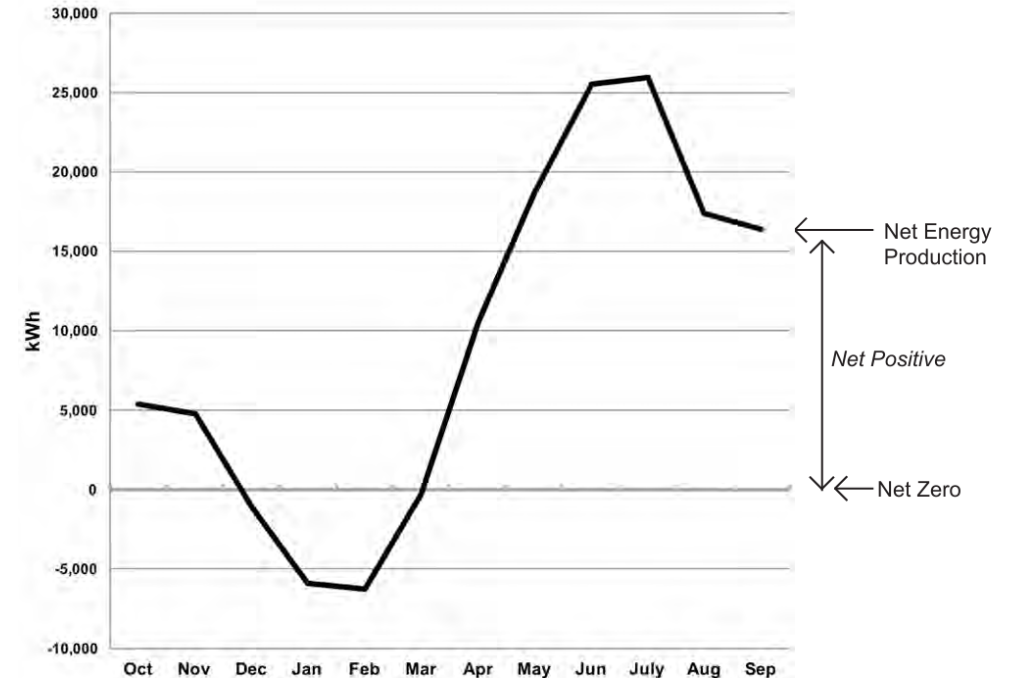


# On-Site Renewable System

Solar Photovoltaic System Performance  
Oct 2014 - Sep 2015



Cumulative Net Energy Performance  
Oct 2014 - Sep 2015



**On-site renewable system:** a 113.2 kW (DC) solar PV array producing 266,000 kWh annually, supplemented by a solar thermal system adding 500 kWh—generated more energy than the building consumed, achieving a **net-positive energy balance** in its first year.