

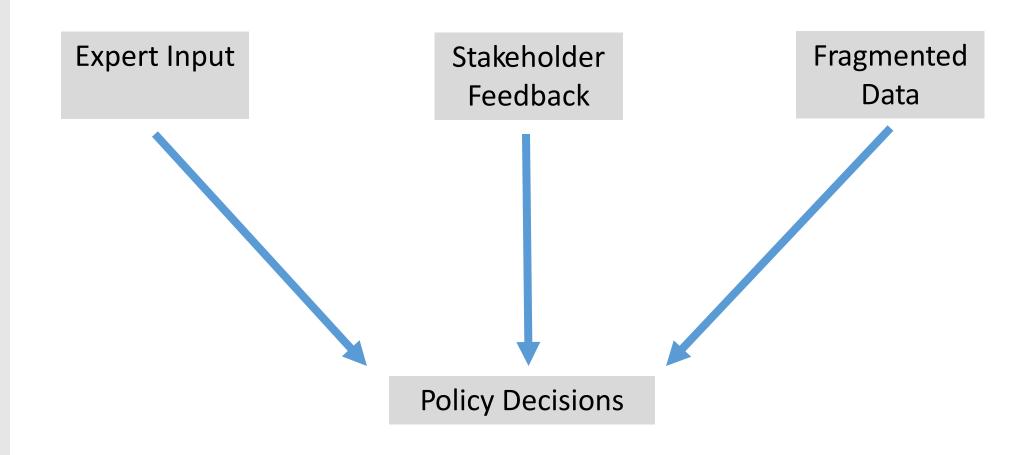
Capturing the Value of BEM Data for Policy and Programs

Ben Lalor, NORESCO



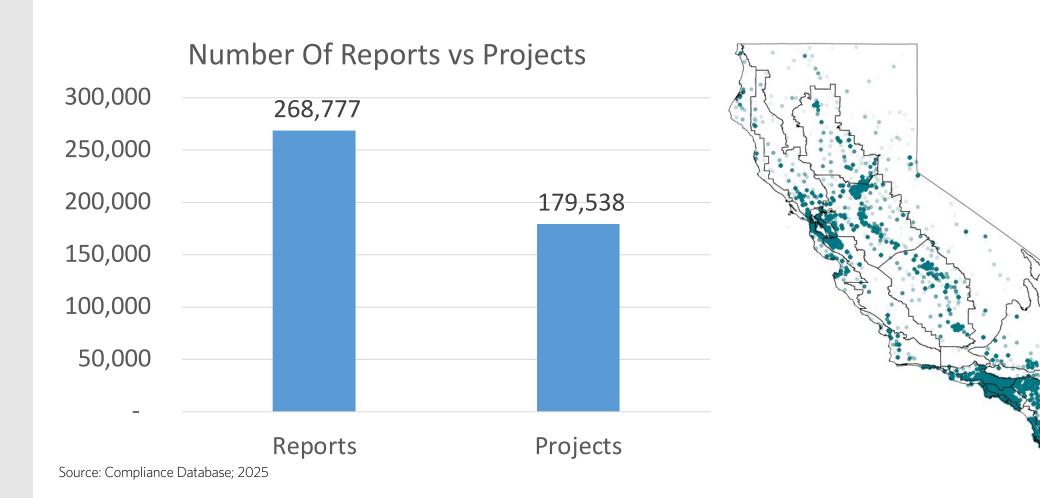


USING DATA TO INFORM DECISIONS





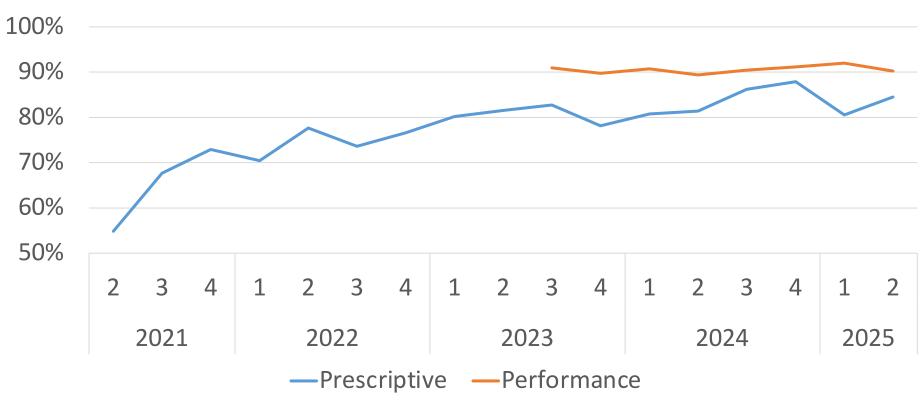
COMPREHENSIVE DATA





ELECTRIFICATION LEADS EARLY



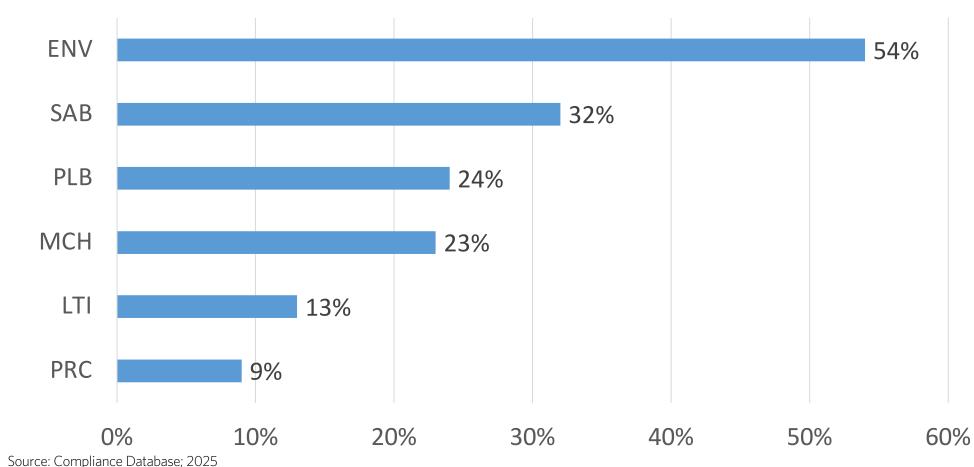


Source: Compliance Database; 2025



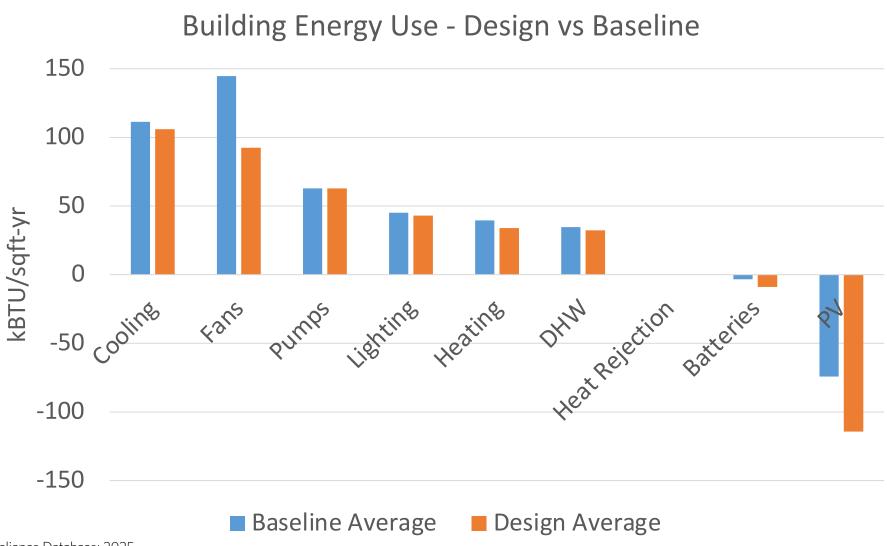
DIVERSE USE OF COMPLIANCE METHODS

Percentage Of Projects Using Performance Method





PERFORMANCE TRADEOFFS



Source: Compliance Database; 2025



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